



To all our valued clients & colleagues ...

Introducing Katrin Y. Dambrot

Katrin Y. Dambrot joins The Governance Group as a Managing Director focused on coordinating our relationships with major clients, managing large client assignments, and co-leading the firm's marketing strategy practice. Combining her background in search with many years of marketing experience both in-house at executive and management levels and as an outside consultant, Katrin achieves business results by creating and managing effective teams.

According to Katrin, what links search and marketing across her career is one common denominator: it takes finding the right people who can operate effectively in teams to create, initiate, & implement strategic business initiatives that get results. Time and again, Katrin has been retained to help major companies build new products and services—and she has accomplished it by hiring, organizing, & coaching staff.

Key Focus Areas

Search & consulting worldwide in:

- Financial & business services
- Hospitality & liquor industries
- Consumer & packaged goods

It's not just what you do but how you do it & who you have to do it with ...

... that makes for successful organizations... propelled by excellent teams.

Past Experience

In-House Executive/Management Positions

Primedia, The Bank of New York, Beneficial Corporation, Joseph E. Seagram & Sons, Pepsi and Lever Brothers

Consulting/Search Firms

Dambrot & Company (Principal) & Stephen-Bradford Search (Director)

Consulting Clients

American Express, Citigroup, Dun & Bradstreet, IBM, New York Life, PricewaterhouseCoopers, Prudential, Schering-Plough, Staples, the United Nations, Western Union and foreign governments, among others

Katrin, who is multilingual, knows what it takes to get results. Both in-house & for her clients, she has worked with major companies to build new products & services—relying on great staffing as the key.

With her extensive knowledge, Katrin has been invited to lecture on marketing issues to colleges & universities as well as such organizations as the American Marketing Association, the Financial Institutions Marketing Organization, Internet Publishers Association, Rotary Club International, and Society for Human Resources Managers.



The Governance Group, Inc.

33 Union Place
Summit, New Jersey 07901
Phone: 908-277-1800